

THE CURBSIDE GUIDE TO SEASONAL HOME BUYING

MORE INVENTORY

- **More Homes on the Market:** Sellers often wait for the weather to improve making it an ideal time for buyers who want a wider selection of homes.
- **Ideal Calendar Transition:** Spring weather offers better moving conditions and for families with children, aligns with the end of the school year

SPRING



SUMMER



MARKET COOL-DOWN

- **Price Reductions:** Spring sellers are eager to close the deal. Homes that didn't sell quickly may see price reductions.
- **More Negotiating Power:** Much less competition than during the peak spring season.
- **Fewer Listings**

MOTIVATED SELLERS

- **Motivated Sellers:** Sellers with homes on the market during the holidays are usually highly motivated
- **Less Competition:** Most buyers are focused on the holidays, not house hunting.
- **Year-End Financial Benefits:** Buyers may benefit from tax advantages

FALL



WINTER



SAVE MONEY

- **Lower Home Prices:** Home prices tend to be at their lowest during the winter.
- **Less Competition:** With fewer active buyers, you're less likely to face bidding wars.
- **More Room for Negotiation:** Sellers on the market through winter are typically looking for a quick sale.